
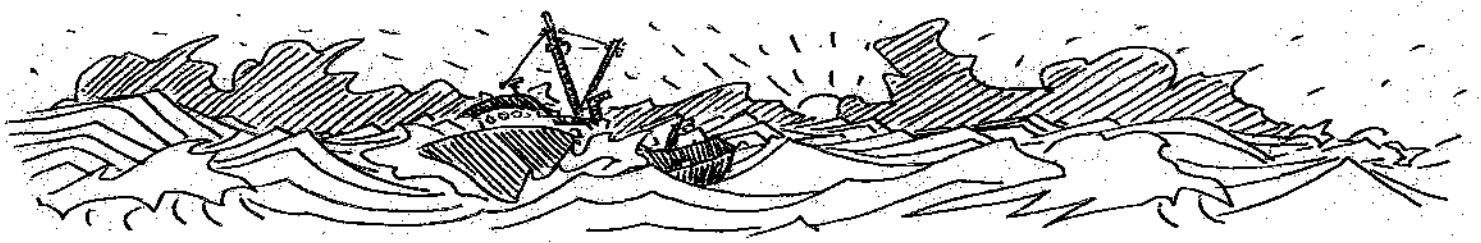




FLOATING UPON THE GRACE OF GRACKLES - MY SPIRIT SOARS FOR AS IN EACH OF THE TWENTY FOUR YEARS THAT I'VE LIVED MY LIFE HERE BESIDE THE GLOW OF QUINCY POND - TENS OF THOUSANDS IF NOT MILLIONS OF THESE GIANT SHINY BLACK BIRDS AWAKE THIS QUIET AUTUMNAL WOOD. SUDDENLY I'M SMACK-DAB MIDDLE AN AVIAN ROUTE  SOUTH BOUND AND HUNGARY - THESE ENORMOUS FLOCKS LIGHT UPON SURROUNDING TREE TOPS SCREAMING LIKE A MILLION SQUEAKY WHEELS ROLLING. THEY GATHER GREAT - THEN SKIP DOWN AND DOWN AGAIN UNTIL THE FOREST FLOOR IS BLACK BY THE ACRE. NEWLY FALLEN LEAVES GET TOSSED ABOUT IN NOISEY TURMOIL AS GREAT BEAKS SEEK ALL THAT WIGGLE BELOW. IF 'SPOOKED' THEY SUDDENLY GO QUIET AND LIFT OFF AS ONE - A SONIC WHOOSH OF FLASHING WING - A MAGNIFICENT BLACK WALL RISES UP BANKING TO AND FRO AS THEY MAKE QUICK TRAVEL OF THESE BRIGHTLY COLORED WOODS. THERE'S MANY MORE THAN EVER THIS YEAR - I OFTEN WITNESS SINGLE TUBULAR FLOCKS ARCHING OVER QUINCY POND FOR MORE THAN AN HOUR. HURRAY FOR THIS WONDERFUL WILD PARADE - SPLENDID JOY - NUMBERS SO VAST THEY SEEM LIMITED MERELY BY IMAGINATION.

AS SURELY YOU ALREADY KNOW IMAGINATION MAYBE THE LIMIT TO JUST HOW LONG AND HARSH THIS PRESENT ECONOMIC SLOW DOWN AND FORECASTED RECESSION - DERRESSION - END OF WORLD GIG WILL EXTEND. BAD NEWS FOR ALL OF US - TERRIBLE NEWS FOR A FINE ART / HIGH CRAFT WATER ST. GALLERY SUCH AS MINE - YET MY CORE INSTINCT - ALTHOUGH HESITANT AND REALISTICALLY WORRIED IS TO REMAIN STRONG IN DEFIANCE TO THIS ECONOMIC STORM. AT A CERTAIN LEVEL AND AT CERTAIN TIMES NOTHING LESS THAN HISTORIC CHOICE DEVELOPES BEFORE US AS A PEOPLE. TO A DEGREE - ESPECIALLY LOCALLY WE ARE THE ECONOMY AND HOW WE CHOOSE TO PARTICIPATE WITHIN THIS ECONOMY IS HOW WE LEAD OUR OWN WAY OUT OF TOUGH TIMES AND INTO A BETTER WORLD. IF THE GRACKLES OF QUINCY POND CAN GET TOGETHER AND FLY AS ONE I RECKON WE OUGHT TO FIGURE IT OUT!

THE CHOICES WE MAKE ABOUT WHERE AND HOW TO SPEND THIS SEASONS GIFT GIVING BUDGET - ALTHOUGH PERHAPS MINOR - IS A GOOD START AND I BELIEVE LOCALLY MADE AMERICAN HAND CRAFT IS A TRUE AND SOLID FOUNDATION BLOCK TO A NEW HONEST ECONOMY. MY HAND MADE COPPER BLOCK ETCHINGS ARE A PERFECT EXAMPLE OF OUR OWN PRIDE - STRENGTH AND CARE THAT CAN HANG ON YOUR WALLS OR TO LEAVE UNDER ANY CHRISTMAS TREE - (WE SHIP!).

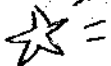
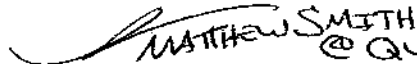


TO FACILITATE THIS SMART BUYING RENAISSANCE - TO DO MY PART AND TO GIVE EVERYONE A BREAK WE HAVE ORGANIZED A DISCOUNT PROMOTION HOPEFULLY TO SUIT YOUR NEEDS AND GIFT WISHES. THERE'S AT LEAST A BUSHEL OF BRAND NEW 6x6 TINY SEA CREATURES SIMPLY STUNNED M'08 DUE TO THE SMALL FORMAT. THESE AS WELL AS TWO SMALL LOBSTERS ARE DISCOUNTED BY QUANTITY - EASY GIFT GIVING (WE SHIP). TOP THIS WITH A GENERAL 10% DISCOUNT ON EVERYTHING NOT ONLY AT MY EXETER GALLERY BUT IN MY CONSIGNMENT GALLERIES EVERYWHERE. ^(SEE WEB) I ALSO HAVE A MULTI-LEVEL SHOW AT THE FRANKLIN PIERCE LAW CENTER IN CONCORD. THIS SHOW HAS SOME OLDER CLASSIC SEASCAPES AND IS LIKE WIFE DISCOUNTED AND WORTH THE VISIT

MY PROFESSIONAL ABILITIES AND MY WORK HAS GROWN BETTER THAN EVER. SOME NEW EXCITING PRODUCTION DISCOVERIES HAS TURNED SOME OF MY 2005 GIANT SEA CREATURES AS WELL NEW PLATES (SEA TURTLE) AS GOOD AS ETCHINGS CAN BE - THE ULTIMATE! WE ARE ACTUALLY FLIPPING PLATE OVER AND OVER EACH OTHER WITH OPPOSITE COLORS TO CREATE BLENDS SO COMPLEX THEY MUST REALLY BE SEEN FIRST HAND. THERE'S ALSO ANOTHER BRAND NEW EFFORT TO PUT COMPLICATED BACK GROUNDS BEHIND MY SIMPLE SEA CRITTERS. FOR NOW THESE ARE ESPECIALLY SLOW BECAUSE OF THEIR EXPLORATORY NATURE BUT YET ANOTHER POSITIVE PATH FORWARD TOWARD TOMORROW. WE SHOULDN'T QUIT!

IT'S HARD TO PREDICT THE FUTURE - SO MUCH HAS CHANGED SO QUICKLY YET I - I AM STILL SOLIDLY MYSELF. UP OR DOWN - WIN OR LOSE I HAVE TRIED AND TRY MY VERY BEST AND I AM PROUD OF THE DEPTH AND BREADTH OF THE BODY OF MY ART WORK AND INDUSTRY IN GENERAL. I AM ALSO VERY PROUD OF MY WONDERFUL TRUSTED CREW WHOSE STRONG DEDICATION MAKES IT ALL POSSIBLE. FOR TWO DECADES WE HAVE WORKED INCREDIBLY HARD - WITH FOCUS - HONESTY AND WITH AN EYE TOWARD OFFERING GENUINE HAND CRAFTED ETCHINGS AT REASONABLE PRICES. FAR FROM A MODERN GET RICH SCHEME - OURS IS AN OLD FASHION BUSINESS WHERE WHAT WE DO AND WHAT WE MAKE WE ARE SINCERELY PROUD OF AND MAKES OUR CRAFTED WARES A TRUE INTACT SYMBOL OF HOW COMMERCE SHOULD MEET AND SUPPORT THE NEIGHBORHOOD AND HOW THE INNATE STRENGTH OF WHAT IT MEANS TO BE A CRAFTSMAN TODAY IS STILL HONORABLE AND STANDING STRONG. LET ALL THAT IS PHONEY DISAPPEAR WHAT WILL BE LEFT IS A TESTAMENT TO THE TRUEST AMERICAN HONOR - OUR HANDS WORKING.

TOGETHER LET'S KEEP WHAT IS RIGHT ABOUT AMERICA ALIVE TO GROW!

SINCERELY YOURS, 
 MATTHEW SMITH
@ QUINCY POND